

TELEGRAM

Department of State
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In call on Lacy today, Zaroubin proposed exchange of visits of three to six months' duration of specialists in mining, metallurgical, petroleum, coal, chemical, radio-technical, machine tool, electrical, automobile, heavy and agricultural machine building, and construction industries and specialists in automation equipment and methods.

Lacy replied proposal would be seriously considered but as Zaroubin aware private industry would have to be consulted.

Department's first reaction is that Soviet demarche motivated by following: 1) desire to counter US TV-Radio exchange proposal which clearly has Soviets on defensive, 2) hope of gaining considerable technological know-how, not possible in exchanges of shorter duration and (3) usual Soviet tactic of posing as advocate of expanded exchanges with West.

While private industry's attitude toward such long-term exchanges must first be ascertained and possible technological loss to Soviets must be weighed against intelligence gain to US and possible impact US exchanges on Soviet society, Dept believes in first instance it must assume receptive

~~passive~~ attitude

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The Secretary S/S - Mr. Howe
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attitude

~~exchange~~ since rejection in principle obviously not in US interest.

After acceptance in principle Dept would then in subsequent negotiations possibly in October meeting, attempt schedule those exchanges which on balance in US interest, dragging feet on others which would give Soviets substantial technological gain.

Moscow comments appreciated.

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